

GREATEST CANVASS EVER MADE!

The Entire Drug Trade of Greater New York Pronounce Paine's Celery Compound Beyond Dispute the Best Spring Remedy.

Purifies the Blood as Nothing Else Does, Is Food for Overworked Brain, Strengthens the Nerves, Puts Disease to Flight. The Demand Is Tremendous.

Indorsed and Prescribed by the Foremost Physicians in Every City in America, It Is Publicly Recommended as No Medicine of Any Kind Ever Was Before by Thousands Whom It Has Made Well.

To the Reader Who Is in Search of Better Health the Facts Presented Below Must Be All-Convincing.

The reader will find below the results of one of the most extraordinary canvasses of the trade market in Greater New York that has ever been undertaken.

These results prove once more that Paine's celery compound is the greatest of all spring medicines, the best of blood purifiers, necessarily the favorite of the public.

In past years the leading newspapers have made their own canvasses of the big cities to discover for what remedy there was the greatest demand, and with striking unanimity in New York, Brooklyn, Chicago, Philadelphia, Boston, St. Louis and all the other big cities have shown their decided preference for Paine's celery compound, clearly establishing the fact that it is peerless as a nerve tonic and blood purifier.

But all past records are broken by the canvass which has just been completed in the twin cities of New York and Brooklyn by trained and reliable newspaper men, whose instructions were to get the facts, all the facts and nothing but the facts. Paine's celery compound stands in no fear of the cathode ray of investigation.

The remarkable feature of the present canvass is that it was made among the leading druggists of the two big cities. The best districts of New York and Brook-

lyn were covered, the districts where fine residences abound and where wealth, refinement and intelligence have their abode. In all about 200 druggists have been interviewed, and what they say may be characterized as "one grand, sweet song" in praise of Paine's celery compound. It is doubtful if ever before on a subject of such universal importance and public interest has there been such remarkable unanimity.

Summarized, this array of druggists say that the public knows a good thing when it sees it, that Paine's celery compound is a good thing and that the demand for it is greater than ever before. For the man, woman or child who is a victim of disease there's apparently one great spring remedy in all the world for him or her, and that is Paine's celery compound.

And with the facts before the public, how could it be otherwise? Where all other medicines have failed Paine's celery compound has succeeded. It is a disease destroyer. It ends suffering. It makes the weak strong. It is the blood purifier par excellence. It supplies brain food and restores shattered nerves.

These are some of the potent reasons why this discovery by the ablest physician America has ever produced, Professor Edward E. Phelps, M. D., LL. D., of Dartmouth College, has received such unanimous indorsement from the masses. It was perfected only after laborious, studious and scientific research by this expert in nervous diseases. Now it is prescribed and publicly indorsed by the best practitioners in every city of America.

In this way is explained naturally the unanimous statement of the drug trade that the demand for this wonderful spring medicine shows a steady increase, and that the public firmly believes it surpasses all other remedies as a great curative.

In assigning the interviewers to their work, one was told to cover the West Side

of New York, another the East Side, a third the Eastern District of Brooklyn and a fourth the Western District. The reports that follow are divided, therefore, in that way, enabling the interested reader to easily find the name of the druggist nearest to his place of residence and to learn what his neighbors think of Paine's celery compound.

If you would seek for an explanation of why there is such a great demand in the early spring days for this medicine, it is because the compound, at this season of the year, has even more than its usual remarkable efficacy in restoring people well.

It soon routs diseases of debility and nervous exhaustion, drives neuralgia, sleeplessness, dyspepsia and rheumatism from the system, and transforms lassitude into vigor. So it is that in these trying days of threatened blizzards and climatic juggling, overworked, worn-out women, business men who are victims of insomnia, pale-faced shop girls, and the countless sufferers from dyspepsia, kidney and liver trouble, flock to the druggists to get relief by the use of the best of all health restoratives, Paine's celery compound, famed for its extraordinary powers of supplying appropriate nutriment to the blood, nerves and brain.

Paine's celery compound is the outcome of the most careful research and patient industry by Professor Edward E. Phelps, M. D., LL. D., of Dartmouth College. It took him years to perfect it, but the labor spent on this work has its reward. Paine's celery compound is the crowning success of his long and brilliant career, a splendid tribute to a life of hard study and close observation.

Now is the time and this is the medicine to regain your health. It is your good fortune to be able to take advantage of such a remarkable power for the restoration of vigor to the blood and strength to the nervous system. Don't neglect the golden opportunity. Paine's celery compound calms and equalizes all the nervous tissues and induces the body to take on solid flesh. It purifies the blood, as is so clearly shown by the rapid removal of all bad humors within. It is an infallible relief for salt rheum, eczema and all blood diseases. So much for a general review of the benefits of Paine's celery compound. Now for the details.

THEIR CUSTOMERS LIKE IT.

Druggists of the Great West Side Speak in Highest Terms of Paine's Celery Compound.

No better evidence of the true worth of Paine's celery compound, and of the constantly increasing demand for it, could be had than is contained in the interviews with the leading druggists of the West Side. This is the great residence district that lies between Central Park and the Hudson River, and in its boundaries are the most fashionable apartment houses and hotels, as well as the tenements of the working classes. Its druggists have to cater to the rich and poor alike. They sell more of Paine's celery compound than any other remedy, and all of those who were interviewed spoke highly of the medicine themselves, and in many instances recited what some of their customers had said in favor of the compound as a remedy for nervous and other complaints.

Out of the whole number of druggists seen there was not one but would say that Paine's celery compound gave general satisfaction to his customers who had used it. The majority of the druggists stated that those who once tried the medicine generally came back for more of it. It is this making of every purchaser a steady customer by really benefiting him that has brought about the constantly increasing and enormous sale of this medicine on the West Side. With very few exceptions the druggists spoke of a steady increase in the sale of the medicine and of a marked increase within the last few weeks.

What the druggists had to say of Paine's celery compound is contained in the following interviews:

Walter S. Rockey, No. 503 Eighth avenue:

"Paine's celery compound has a large

sale around here, and I know from the quantities of it I sell that the demand for it is increasing. All of my customers who have tried it seem to think it is a great medicine. I know that it has done many of them worlds of good."

Martin Ammann, No. 570 Eighth avenue:

"There is an increasing demand for Paine's celery compound all the time. I sell a great deal of it here, and find that it always gives satisfaction as a tonic. Those of my customers who have said anything to me about the medicine have always spoken favorably of it."

A. C. Behrens, of A. C. Behrens & Co., No. 637 Eighth avenue:

"We find Paine's celery compound a very satisfactory medicine to handle. It sells better than other medicines of its kind, and so far as I know our customers are satisfied with it. The sales of the medicine have increased in the last few weeks."

John Thierfeld, No. 552 Eighth avenue:

"Paine's celery compound is the leading medicine of its kind with me. It sells better than the others, and its sales are increasing right along. I believe it gives satisfaction everywhere, for all of my customers who have tried it say it is a fine remedy for nervous complaints."

Frederick Knauf, of Amsterdam avenue and Ninety-sixth street, said:

"That medicine sells with us all the year round, but it has taken a big jump lately and is selling better than ever before. My customers think it is a great remedy, and I think so, too, for I know lots of them who have been greatly benefited by the use of it."

Fred E. Roen, who has two drug stores—one at Thirty-first street and Sixth avenue, and the other at No. 680 Sixth avenue, near Thirty-ninth street, said:

"I sell this remedy in both my stores, and find that my customers like it. It's a great medicine, and I never hesitate to recommend it to my customers."

P. De Loughry, of Seventh avenue and Fifty-third street:

"I sell Paine's celery compound and find that it gives satisfaction to my customers. Its sale is steady with me all the year round."

Mr. Hunt, of Hunt & Gregarius, Eighth avenue and Thirty-first street:

"There is a constantly increasing demand for the medicine with us. Our customers like it, and all seem to consider it a splendid remedy."

C. L. Tomlinson, of Amsterdam avenue and One Hundred and Second street:

"My customers speak well of Paine's celery compound, and I think it is a fine remedy. I sell more of it than any other medicine of its kind."

F. T. Schmidt, Amsterdam avenue, corner of Eighty-sixth street:

"Paine's celery compound is a medicine

"Paine's celery compound is something I have to keep on sale. There is a constant demand for it, and it appears to give satisfaction to every one who tries it. Its sale in my stores is increasing."

Frank A. Cundlich, Columbus avenue, corner of Forty-second street:

"I have sold hundreds of bottles of Paine's celery compound, and so far as I know it has always given satisfaction to those who tried it. Its sale has increased largely with me during the last few weeks. Judging from what I hear of the medicine, I am free to say that it is an excellent remedy for nervous diseases."

George Schoenflin, No. 622 Ninth avenue:

"Paine's celery compound sells better with me than any other remedy of its kind, and I find that it gives better satisfaction. All whom I have heard say anything about the medicine say it is a great remedy. Its sale with me increases steadily all the time."

Oats, No. 608 Ninth avenue:

"I sell Paine's celery compound, and, while I have never tried to push its sale, it has steadily increased in favor with my customers. They all seem to think it is a good remedy, and they say it does them a great deal of good. That's all I can say for it."

V. Kostka, No. 700 Ninth avenue:

"Those of my customers who have tried Paine's celery compound all seem satisfied with it, and so far as I know the remedy gives general satisfaction everywhere. I know that its sale is increasing rapidly. I am selling more of it now than I ever did before."

George E. Tappenden, No. 98 Columbus avenue, corner of Sixty-fourth street:

"Paine's celery compound has sold so well with me lately that I have had trouble keeping enough of it in stock. I always expect a big increase in the sales of Paine's celery compound in the Spring, but this year I find that there is a greater demand for it than ever before. This can only be because the remedy is as good as it is claimed to be, and because the people who use it once want more of it. I think it is a fine medicine, and know that all of my customers who have used it think the same thing. I have not handled a medicine of its kind in years for which there seemed such a general demand."

J. C. Deane, No. 197 Columbus avenue:

"There has not been any marked increase in the sale of Paine's celery compound with me, but then it sells well here all the time and is undoubtedly a good medicine. I notice that the people who buy it once generally come back for more, and those who have said anything at all to me about it say it is an excellent nerve remedy. I only judge of it from the sales and what people say about it, but that is a pretty good test. People won't keep on buying a remedy unless it does them good."

Mr. Parkin, of W. B. Parkin & Co., southeast corner of Columbus avenue and Sixty-sixth street:

"The increase in the sale of Paine's celery compound with us has gone on steadily ever since we began selling the medicine. I think it is a good thing, and never have any hesitancy in recommending it to customers who want a tonic that will regulate their nervous systems. I do this because it gives such general satisfaction to my customers. Many of them have spoken to me of the good the medicine has done them."

Henry Ross, Columbus avenue, corner of Ninety-second street:

"I sell a great deal of Paine's celery compound all the year round, but just now I am selling more of it than ever before. Its sales have increased over a dozen bottles a week in the last month. I find that it gives my customers satisfaction, for 'who else it speaks highly of. That is the best evidence I can give of its worth as a remedy."

F. T. Dall, of F. T. Dall & Co., southwest corner of Columbus avenue and Eighty-eighth street:

"Paine's celery compound is one of our best selling medicines, and just now its sale is on the increase. I find that it gives general satisfaction among our customers, and that all who have used it are highly pleased with the results. In residence districts like this a remedy of that kind either sells well or does not sell at all. Any new medicine may get a start among people, but if it is not a good thing they will soon stop taking it, and the sale will stop. Paine's celery compound has had a large sale through us from the start, and the demand for it is increasing all the time."

Mrs. C. A. Dunn, Columbus avenue and Ninety-third street, and Columbus avenue and Ninety-sixth street:

"In both my stores I sell large quantities of Paine's celery compound, and I am convinced that it is a good remedy for nervousness and like complaints. I sell more of it than any other medicine of its kind, and all of my customers who have tried it appear to have found it a splendid remedy. Those who buy it once buy it again, and its

sale is increasing all the time. I am selling more of it this Spring than ever."

Alfred P. Terry, No. 206 Columbus avenue, corner of Eighty-ninth street:

"With me Paine's celery compound is in the lead of all other such remedies. It sells well all the time, but now its sale is increasing more rapidly than ever. My customers seem satisfied that it is a good thing, and I believe it is. Several persons to whom I have recommended it have since spoken to me in the highest praise of the tonic. It is certainly a great medicine."

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its kind, and its sale is constantly increasing."

Louis P. Rupp, No. 408 Ninth avenue:

"There is a constantly increasing demand for Paine's celery compound with me, and I have always found that it gave satisfaction to those of my customers who tried it. I notice that those who buy one bottle generally come back for more."

O. Hickstein, No. 642 Ninth avenue:

"I think Paine's celery compound is a good thing. It certainly gives satisfaction

to my customers. Its sale is increasing every week."

Otto Haeker, Eighth avenue and One Hundred and Thirty-third street:

"The medicine sells well among my customers. I think it is a good remedy, and I have always heard it recommended highly by those who had tried it."

W. F. Rawlins, of Eighth avenue and One Hundred and Thirty-fifth street:

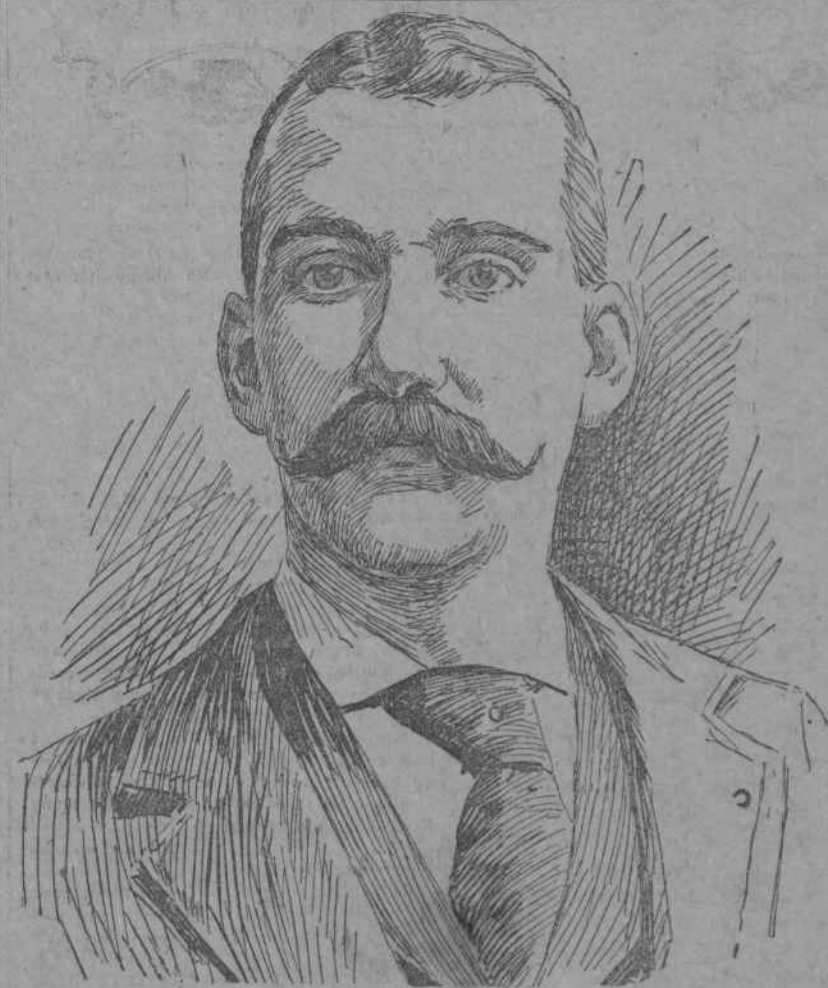
"Paine's celery compound is the favorite remedy of its kind among my customers. Its sale is increasing, and every one who tries it seems to like it."

L. Keyser, No. 420 Eighth avenue, corner of Twenty-sixth street:

"I think Paine's celery compound is a good remedy. Ever since I began selling it, it has grown in favor with my customers, and all who try it speak well of it as a nerve tonic. At this time of year it is always in great demand. My sales of it have increased greatly in the last few weeks."

H. T. Galpin, northeast corner of Sixth avenue and Fifty-seventh street:

"I can only say that Paine's celery compound sells well all the time—with me. There has been a little increase in its sale during the last week or so, and I know there will be a still farther increase later in the Spring; there always is. Judging from what my customers say, and from the large quantity of the remedy I sell, it



J. E. ROHRER, SUMNER AVENUE AND DECATUR STREET, BROOKLYN.

corner of One Hundred and Sixth street:

"All of my customers who have tried Paine's celery compound seem to like it. Its sale is increasing."

A. Herrmann, of Eighth avenue and One Hundred and Thirty-eighth street:

"Paine's celery compound has a big sale in this district. Its sale is increasing with me all the time. All who have tried it—that I know anything about—speak favorably of it as a nerve tonic."

Druggist Quencer, of Ninth avenue and Fifty-seventh street:

"There is a steady sale of Paine's celery

Charles W. Wylie, proprietor of the Meersgard Pharmacy, No. 936 Sixth avenue:

"We sell a great deal of Paine's celery compound, and it certainly gives satisfaction to our customers. All who have tried it seem to like it. Its sale has increased considerably with us this Spring."

Mr. Schweinfurth, of Swartz & Schweinfurth, No. 803 Sixth avenue:

"I think Paine's celery compound is a splendid preparation, and I find that all of our customers who have tried it think the same thing. There is a steady demand for the remedy all the time, but within the last week its sale has increased considerably. It sells with us better than any other medicine of its kind. The people of this locality know pretty well what they want, and I suppose if this remedy didn't do them the most good they wouldn't buy it."

William Schoelles, of Oscar Kress & Co., No. 618 Sixth avenue:

"We have been handling Paine's celery compound since it was first put on the general market, and its sale has increased steadily every year. We are selling more of it now than ever. It gives satisfaction to all our customers who have tried it, and many of them have spoken of it as a good remedy."

John H. Jones, southeast corner of Ninth avenue and Fifty-third street:

"Paine's celery compound has a steady sale with me all the time. I think it is a good medicine, and know that many of my customers who have tried it have found it to be an excellent remedy for nervous diseases. The sales of the remedy have increased greatly with me during the last year, and this Spring I am selling more of it than ever."

F. T. Bongartz, Ninth avenue and Fifty-eighth street:

"I sell Paine's celery compound, and find that it is a very satisfactory medicine to my customers. All who have tried it seem to like it, and I think it is a fine remedy for nervous complaints. The sales in my store have steadily increased ever since I began handling the medicine."

Charles F. Schinkel, No. 452 Ninth avenue:

"All I know about Paine's celery compound is that I sell it—lots of it—and that my customers seem to like it. From what I have heard some of them say it is a great remedy for nervous complaints. I sell more of it than any other medicine of



E. D. PAXSON, 1440 BROADWAY, NEW YORK.

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FREDERICK K. JAMES, FORTY-FOURTH STREET AND EIGHTH AVENUE.

that my customers like. They say that it is a great remedy, and I think they are right."

R. Lucke, of Amsterdam avenue and Eighty-first street:

"That medicine has a large sale with me, and it gives satisfaction to my customers. Its sale is increasing."

B. F. Warren, Amsterdam avenue and Seventy-ninth street:

"I think Paine's celery compound is a good remedy. It has a large and increasing sale with me, and is spoken of in pretty high terms by my customers who have tried it."

John A. Proben, of Amsterdam avenue and Seventy-fourth street:

"I sell a great deal of Paine's celery compound, and think it is a good remedy. My customers seem to like it better than any other medicine of its kind."

Charles S. Erb, of Amsterdam avenue and Sixty-fifth street:

"That's a good medicine, and I know of lots of good it has done where other medicines have failed. It is in high favor among my customers, and its sale is increasing rapidly."

Paul H. Zagat, Amsterdam avenue and Sixty-third street:

"I sell hundreds of bottles of Paine's celery compound, and I have never heard a single person say anything that was not in its favor. Its sale is increasing."

Starr H. Ambler, of Columbus avenue and Eighty-second street:

"I have never sold a remedy of this kind that gave such satisfaction to my customers generally as does Paine's celery compound. Every one who buys it seems well pleased with the results, and those who try it once always buy more of it. Its sale with me has been increasing all the time. I think it is a good medicine."

Francis S. Warner, Seventh avenue, corner of Thirty-eighth street:

"That medicine sells well here and gives satisfaction. My customers generally speak well of it."

John Kremer, No. 428 Seventh avenue:

"I sell lots of Paine's celery compound, and find that my customers like it. They all speak well of it."

J. P. Comerford, who has two drug stores on Columbus avenue, one at Fifty-ninth street, and the other at One Hundred and Fifth street, said:

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AARON GOLDBERG, 32 EWEN ST., BROOKLYN.

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